US INDEX 2018

CORPORATE PROFILE METHODOLOGY





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Introduction

This document sets out the Corporate Profile methodology for the first US Spotlight Index. This Index was developed and will be published by the Access to Nutrition Foundation (ATNF), a not-for-profit organization based in The Netherlands. By providing major US food and beverage manufacturers with a tool to benchmark their nutrition practices and serve as an impartial source of information for interested stakeholders, ATNF aims to encourage these companies to increase consumers' access to nutritious products and responsibly exercise their influence on consumer choice and behavior.

The US Spotlight Index is modeled on the Global Access to Nutrition Index, which was initially developed over a three-year period from 2010 to 2012 through extensive, multi-stakeholder consultation with companies, governments, international organizations, civil society, academia, and investors. It was also guided by advice from an independent, multi-stakeholder advisory panel and a group of international experts. ATNF is fully independent and is currently funded by Bill & Melinda Gates Foundation, the Dutch Ministry of Foreign Affairs (DGIS) and the Robert Wood Johnson Foundation. ATNF is also pleased to have the support of over 50 of major institutional investors with more than US\$4 trillion under management. The first Global Index was published in 2013, the second in January 2016 and the third Index is planned to be published in March 2018. It will rank the world's largest 22 global F&B manufacturers nutrition policies, practices and disclosure. For more information, see www.accesstonutrition.org

In addition to the Global Index, assessing the world's largest food and beverage manufacturers, ATNF conducted research in 2012 in South Africa, Mexico and India to determine whether similar Indexes could be published for these countries. These pilots assessed whether ATNI's methodology was appropriate to these countries, with adjustments made for the local context, and researched the 10 largest F&B manufacturers in each country, consisting of a mix of multinational and local companies. In addition, product profiling exercises were also conducted which assessed the nutritional quality of c.50% of the products sold by the 10 companies in each country. After piloting the India Spotlight Index in 2012-2013, the first India Spotlight Index was published in December 2016. Further India Spotlight Indexes will be published every two years.

Also in 2016, ATNF, started exploring the possibility of publishing the first US Access to Nutrition Spotlight Index. Early in 2017, ATNF consulted extensively with various US stakeholders on how to adapt the Global Index methodology to the US context. Various companies, civil-society organisations, academia and policymakers were involved through round-tables, meetings and oneto-one consultations (see the full list in Annex I). In addition, ATNF convened a US Expert Group to provide advice on all aspects of the methodology (see Appendix II for the list of members of the US Expert Group).

The first US Spotlight Index will assess the 10 largest food and beverage manufacturers based on US revenues in FY2016 (using Euromonitor data): ConAgra Brands Inc, Dr Pepper Snapple Group, General Mills Inc, Kellogg Co, Kraft Heinz Co, Mars Inc, Nestlé SA, PepsiCo Inc, The Coca-Cola Co and Unilever.

Corporate Profile Methodology structure

As in the Global Index Corporate Profile methodology, the basic structure of the US Index Corporate Profile methodology has not been modified. The Corporate Profile methodology is organized into Sections, Categories, Criteria and Indicators:

- **Sections:** Three sections covering companies: i) nutrition governance and management, ii) approach to formulating and delivering appropriate, affordable, accessible products, and iii) influencing consumer choice and behaviour.
- **Categories:** Seven broad categories (A-G) relevant to companies' nutrition-related practices.
- Criteria: More detailed criteria within each of the Categories.
- **Indicators:** Performance indicators within each Criterion on which companies are scored. There are three types of indicator: those related to companies' commitments, performance and disclosure.

The Indicators assess companies' practices related to promoting good nutrition for all consumers, to help prevent and tackle obesity and diet-related chronic diseases.

Differences compared to the Global 2018 Corporate Profile Index

The Corporate Profile methodology has been adapted to US laws, regulations, standards and guidance. Only commitments and performance data relating to the US are assessed.

Key differences compared to the Global Index Corporate Profile Index are:

Unlike the Global Index, the US Index Corporate Profile does not include the section on addressing undernutrition in the developing world (which carries 25% of the overall of the overall Global Index score). Instead, indicators assessing companies' activities related to food insecurity in the US are integrated in the general sections.

Rather than assessing what companies do in respect of 'low-income populations' as in the Global Index, in the US 'priority populations' are defined and referred to.

Access to Nutrition Indexes do not assess compliance with the law. Thus, given the strong regulation of nutrition labelling and use of claims in the US, Category F which assesses these topics focuses on whether companies commit to front-of-pack labelling in US. F2 has been removed. Because the Category only contains some indicators the weight in the overall score has been reduced to 5% (as compared to 15% in the Global Index). The remaining 10% has been divided over Category B, C, D and E.

In addition, several US-specific nutrition topics have been incorporated in the Corporate Profile methodology. These include:

- What companies do to address food insecurity among priority populations in the US
- Whether companies follow US dietary guidelines in setting formulating or reformulating their products and whether they commit to addressing the 'copy-cat' issue.
- Whether companies commit to donating healthy foods to public health and nutrition programs.
- Responsible marketing policies and performance with reference to priority groups and that go beyond the CFBAI pledge.
- Companies' expenditure on marketing healthy products.
- How the public health and nutrition programs the company supports are designed and evaluated.

Table 1 US Index Corporate Profile Methodology Overview

Category (weight in total score)	Description	Criteria
Section1: Nutritio	on governance and management	
A (12.5%)	Corporate strategy, management and	A1 Corporate nutrition strategy
	governance	A2 Nutrition governance and management systems
		A3 Quality of reporting
Section 2: Formul	lating and delivering appropriate, a	ffordable, accessible products
B (27.5%)	Formulating appropriate products	B1 Product formulation
		B2 Nutrient profiling system
C (22.5%)	Delivering affordable, accessible	C1 Product pricing
	products	C2 Product distribution*
Section 3: Influencing consumer choice and behavior		r
D (22.5%)	%) Responsible marketing policies, compliance and spending	D1 Responsible marketing policy: all consumers
		D2 Auditing and compliance with policy: all consumers
		D3 Marketing expenditure: all consumers
		D4 Responsible marketing policy: children
		D5 Auditing and compliance with policy: children
		D6 Marketing expenditure: children
E (5%)	Supporting healthy diets and active lifestyles	E1 Supporting staff health & wellness
		E2 Supporting breastfeeding mothers in the workplace
		E3 Supporting consumer-oriented healthy eating and active lifestyle programs
F (5%)	Product labeling and use of health and nutrition claims	F1 Product labeling
G (5%)	Influencing governments and policymakers, and stakeholder engagement	G1 Lobbying and influencing governments and policymakers
		G2 Stakeholder engagement

Category A Corporate strategy, management and governance

A company can better sustain and scale up nutrition activities when a commitment to the issue starts at the top of the organization and is integrated into its core business strategy. Nutrition issues are then more likely to be prioritized as the company allocates resources, tracks performance and reports to its stakeholders.

This Category assesses the extent to which a company's corporate strategy includes a specific commitment and strategic focus on health and nutrition in the US market in general and whether it makes a specific reference to priority populations who lack access to a wide variety of healthy foods in the US. The Category furthermore assess whether its approach is embedded within its governance and management systems, as evaluated using three Criteria:

- **A1** Corporate nutrition strategy
- A2 Nutrition governance and management systems
- A3 Quality of reporting

This Category carries 12.5% of the weight of the overall score of the Corporate Profile methodology.

Category B Formulating appropriate products

Companies in the US can help consumers make healthier choices by improving the nutritional quality of foods made available to them. This Category addresses companies' efforts to do so through research and development (R&D), new product formulation and reformulation of existing products. It also assesses the quality of the nutrient profiling system that a company may use to guide its product formulation efforts.

This Category consists of two Criteria:

B1 Product formulation

B2 Nutrient profiling systems

This Category carries 27.5% of the weight of the overall score Corporate Profile methodology.

Category C Delivering affordable, accessible products

Producing healthier options is a necessary but insufficient condition to improve consumer access to nutritious foods and beverages. Consumers also need to have access to these products. Companies should offer them at competitive prices and distribute them widely to offer consumers a 'level playing field' between healthy and less healthy options.

This Category assesses companies' efforts to make their healthy products more affordable and accessible to US consumers through their approaches to pricing and distribution. It consists of two Criteria:

C1 Product pricing **C2** Product distribution

This Category carries 22.5% of the weight of the overall score Corporate Profile methodology.

Category D Responsible marketing policies, compliance and spending

This Category captures the extent to which companies support US consumers, including priority consumer groups and children, in making healthy choices by adopting responsible marketing practices and by prioritizing the marketing of their healthier products.

The Category consists of two parallel groups of three Criteria:

ALL CONSUMERS

D1 Responsible marketing policy

- **D2** Auditing and compliance with policy
- **D3** Marketing expenditure

CHILDREN

D3 Responsible marketing policyD4 Auditing and compliance with policyD6 Marketing expenditure

This Category carries 22.5% of the weight of the overall score Corporate Profile methodology.

Category E Supporting healthy diets and active lifestyles

Companies can support healthy diets and active lifestyles for their own staff in the US by providing employee health and wellness programs. In addition to other benefits, these programs can help facilitate a company culture that contributes to a greater focus on improving the company's nutrition practices. Supporting breastfeeding mothers through supportive working practices and by providing appropriate facilities is another way that companies can support those mothers to give their infants in the US a healthy start to life. Companies can also help consumers to adopt healthy diets and active lifestyles through supporting public health and nutrition programs in the US.

This Category assesses the extent to which companies support such efforts through three Criteria:

- **E1** Staff health and wellness programs
- E2 Supporting breastfeeding at work
- E3 Supporting public health and nutrition programs

This Category carries 5% of the weight of the overall score Corporate Profile methodology.

Category F Product labelling and use of health and nutrition claims

One important means of promoting healthy diets, and addressing obesity and undernutrition, is to provide consumers with accurate, comprehensive and readily understandable information about the nutritional composition of what they eat. This can promote better nutrition by helping consumers choose appropriate products to manage their weight and help to prevent or address diet-related chronic diseases.

Given the strong regulation of nutrition labelling and use of claims in the US, this Category is limited to whether companies commit to front-of-pack labelling in US. This assessment has one Criteria:

F1 Product labelling

This Category carries 5% of the weight of the overall score Corporate Profile methodology.

Category G Influencing governments and policymakers, and stakeholder engagement

Companies can have an impact on consumers' access to nutrition by influencing the US government and policymakers through lobbying activities, political contributions and positions on nutrition policies. In addition, constructive engagement by companies with a wide range of other stakeholders in the US (including civil society and academics) can help to inform companies' approaches to nutrition.

This Category focuses on companies' engagement with stakeholders on corporate nutrition practices and nutrition-related issues. Companies are assessed under two Criteria:

G1 Lobbying and influencing governments and policymakers **G2** Stakeholder engagement

This Category carries 5% of the weight of the overall score Corporate Profile methodology.

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Healthy multiplier

A healthy multiplier is applied to any scores for commitments or performance indicators relating to 'healthy' products. The multiplier is derived from the company's score on Category B2 (but is not the actual score) and ranges between 1 (no multiplier) and 2 (for companies that score 75% or more on B2).

Section 1 - Nutrition governance and management

A1 Co	rporate nutrition strategy	
US		
No.	Nutrition	
	Commitments	
1	Does the company have a clear commitment to, and strategic focus on, health and nutrition, articulated in its	Mission statement mentions health and/or nutrition AND company states a strategic commitment to grow through a focus on health and nutrition
	mission statement and/or strategic commitments in the US markets?	Either the mission statement mentions health and/or nutrition, or a strategic commitment to grow through a focus on health and nutrition
		No clear focus on health and/or nutrition in mission statement or growth strategy
2	Has the company stated a commitment to deliver more, healthy foods, and made a specific reference to priority populations ¹ who lack access to a wide variety of healthy foods in the US?	Yes, but with no explicit reference to priority populations who lack access to a wide variety of healthy foods
		Yes, but with no explicit reference to priority populations
		Commitment under development
		No commitment or no such statement.
3	Company's role in nutrition	
3.1	Does the company recognise it has a role to play in tackling the US challenges of increasing levels of obesity and diet-related chronic diseases?	Yes
		No or no information
3.2	Does the company recognise the key public health priorities, as set out in authoritative documents such as the WHO Global Action Plan 2013 – 2020, the US Surgeon General's 2011 National Prevention Strategy or the Institute of Medicine's 2012 Report	
		No or no information

Category A Corporate strategy, management and governance

¹ Priority populations lack access to healthy food at affordable prices, encompassing rural and urban poor, including various ethnic minorities, and others, e.g. those with low mobility.

A1 Cor	porate nutrition strategy	
US		
	Accelerating Progress in Obesity Prevention?	
	Performance	
4	How comprehensive is the company's	Numerous nutrition-related risks identified
	assessment of risks related to nutrition?	Limited
		No or no information
5	Does the company state that nutrition was a factor in the company's decisions about acquisitions, disposals and forming joint ventures or other partnerships in the last 3 years?	Company states that nutrition issues are factored into its acquisitions, disposals, JV or partnership decisions and provides specific examples
		Company states that nutrition issues are factored into its acquisitions, disposals, JV or partnership decisions but does not provide specific examples
		No evidence that nutrition issues are factored into a company's acquisitions, disposals, JV or partnership decisions
6	What percentage of the company's total US value of sales in FY2016 did healthy products account for?	
7	What % of US revenues are derived from selling products to schools under the Smart Snacks to Schools program (Not scored, for information only)	
	Disclosure	
8	Does the company disclose: (Tick all that apply)	A clear statement that its growth strategy is based on an increasing focus on health and nutrition (Indicator 1)
		Acquisitions, disposal, JV and partnerships commentary related to nutrition (Indicator 5)
		Quantitative information about % total sales accounted for in FY2016 by healthy products (Indicator 6)

A2 Nut	rition governance and management syste	ms
US		
No.	Nutrition	
	Commitments	
1	Does the company have a Board- approved	Comprehensive
	commercial 'nutrition strategy' or 'nutrition	Limited
	policy' for the US market?	Under development
		None of these
	Has the company set objectives relating to delivering its nutrition strategy or policy in the US?	A comprehensive set of objectives
		A limited set of objectives
		The company is in the process of developing objectives
		The company doesn't have objectives/no information
3	Does the company or its foundation fund non-commercial public health and nutrition programs?	Yes, based on a clear strategy or plan
		Yes on an ad-hoc basis
		No Information
	Performance	
4	Who has formal accountability for implementing the company's nutrition strategy and/or programs in the US?	CEO or an Executive that reports directly to the Board
		A committee that reports to the Board, e.g. Sustainability or Corporate Responsibility Committee

US No information 5 Does the company seek specialist external experts' advice on preventing and addressing obesity and diet-related chronic disease? Formal panel of experts with a broad range of expertise (i.e. nutrition and health, responsible marketing, labelling, promoting active lifestyles, food insecurity etc.) 6 To whom does the company allocate the day-to-day responsibility for implementing its nutrition strategy/plan in the US? What is hig/her function and level in the company? An executive Manager (one level below the board) 7 Is the company subject to standard internal audit and annual management review? No responsibility or no Information 8 Does the company disclose: (Tick all that apply) CEO's compensation is linked to performance on US CSR initiatives (nutrition objectives in the US poly) 9 Does the company disclose: (Tick all that apply) Its nutrition strategy/policy for, or which covers the US (Indicator 1)	A2 Nut	utrition governance and management systems		
5 Does the company seek specialist external experts' advice on preventing and addressing obesity and diet-related chronic disease? Formal panel of experts with a broad range of expertise (i.e. nutrition and health, responsible marketing, labelling, promoting active lifestyles, food insecurity etc.) 6 To whom does the company allocate the day-to-day responsibility for implementing its nutrition strategy/plain in the US? What is his/her function and level in the company? A maager two or more levels below the board 7 Is the company's nutrition plan/strategy delivery subject to standard internal audit and annual management review? Yes, standard internal audit and annual management review but not both To none of them or no information 8 Does the company link the remuneration of the CEO and/or senior managers with performance on nutrition targets/objectives? CEO's compensation is specifically linked to performance on US CSR initiatives) Only links senior managers' remuneration to performance on US CSR initiatives (nutrition objectives in the US CEO's compensation is linked to performance on US CSR initiatives) No link or no information 9 Does the company disclose: (Tick all that apply) Its nutrition strategy/policy for, or which covers the US (Indicator 1) 9 Does the company disclose: (Tick all that apply) A comprehensive or limited set of objectives, related to R&D, NPD, reformulation, improving accessibility and	US			
experts' advice on preventing and addressing obesity and diet-related chronic disease?(i.e. nutrition and health, responsible marketing, labelling, promoting active lifestyles, food insecurity etc.)Formal panel of experts with narrow range of expertise (e.g. medical or nutrition only; no marketing/sports and activity/nutrition education etc. specialists) Informal/ad-hoc input sought No external input sought/no information6To whom does the company allocate the day-to-day responsibility for implementing its nutrition strategy/plan in the US? What is his/her function and level in the company?A manager two or more levels below the board)7Is the company's nutrition plan/strategy delivery subject to standard internal audit and annual management review?Yes, standard internal audit or annual management review8Does the company link the remuneration of the CEO and/or senior managers with performance on nutrition targets/objectives?CEO's compensation is linked to performance on on nutrition objectives in the US CEO's compensation is linked to performance on ON link or no information9Does the company disclose: (Tick all that apply)Its nutrition strategy/policy for, or which covers the US (Indicator 1)9Does the company disclose: (Tick all that apply)Its nutrition strategy/policy for, or which covers the US (Indicator 1)				
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6 To whom does the company allocate the day-to-day responsibility for implementing its nutrition strategy/plan in the US? What is his/her function and level in the company? An Executive Manager (one level below the board) 7 Is the company's nutrition plan/strategy delivery subject to standard internal audit and annual management review? Yes, standard internal audit or annual management review but not both 8 Does the company link the remuneration of the CEO and/or senior managers with performance on nutrition targets/objectives? CEO's compensation is specifically linked to performance on US CSR initiatives (nutrition clearly part of those initiatives) 9 Does the company disclose: (Tick all that apply) Its nutrition strategy/policy for, or which covers the US (Indicator 1) A comprehensive or limited set of objectives, related to R&D, NPD, reformulation, improving accessibility and				
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apply) (Indicator 1) A comprehensive or limited set of objectives, related to R&D, NPD, reformulation, improving accessibility and		Disclosure		
R&D, NPD, reformulation, improving accessibility and	9			
limited set of objectives (Indicator 2)			R&D, NPD, reformulation, improving accessibility and affordability, labelling, use of claims etc. and/ or a	
Accountability arrangements for delivering the company's nutrition strategy (Indicator 4)				
Names and affiliations of members of its advisory panel/names of advisors link to (Indicator 5)				
Managerial arrangements (Indicator 6)			Managerial arrangements (Indicator 6)	
Compensation arrangements for CEO (Indicator 8)			Compensation arrangements for CEO (Indicator 8)	

US		
No.	Nutrition	
	Performance	
1	Does the company publish formal, regular reports on its overall approach to tackling nutrition issues for the US market and how often?	Annually (i.e. the company has an annual reporting cycle) Less frequently than annually No reporting
2	Does the company's reporting on preventing and addressing obesity and diet-related chronic diseases in the US include: (Tick all that apply)	A clear sense of the company's nutrition strategy and how it relates to overall business strategy Clear reporting against all objectives and targets A clear outlook on future plans and targets Explanation of the challenges faced, not only success/positive stories None / not relevant
3	The company's reporting on fighting hunger in the US includes its non- commercial public health and nutrition programs:	Comprehensive Limited None
4	In what kind of publication and how does the company report on its nutrition activities?	Throughout the Annual Report and Accounts or equivalent, highlighting how nutrition issues are adding value to the business Within its Annual Report and Accounts or equivalent, e.g. in the sustainability or corporate responsibility section In a separate report (e.g. website) on its nutrition activities but does not mention nutrition issues its Annual Report and Accounts or equivalent. No reporting
5	Is the company's nutrition reporting subject to verification or external review?	The report that contains the nutrition commentary is independently verified Report not formally verified but includes commentary from independent external reviewer(s) No or limited external review

Section 2 - Formulating and delivering appropriate, affordable, accessible products

Category B Formulating appropriate products

B1 Pro	oduct formulation ²	Product Category 1-5
US		
No	Nutrition	
	Commitment	
1	Has the company made any commitments to invest (or continue to invest) in R&D to improve the nutritional quality of its products for the US markets?	Yes No or no information
2	What percentage of US revenues did the company spend on R&D (e.g. average over last 3 years)? (For information only, i.e. not scored)	
3	Has the company set targets for the US markets with respect to the amount it intends to increase its R&D	Yes
	effort/spending in coming years on nutrition (or the number of new, healthy products it intends to introduce)?	No or no information
4	Does the company state that its approach to	US dietary guidelines
	reformulating its existing products is aligned to the US dietary guidelines?	No commitment to reformulating products or no information
5	Does the company commit to formulate all products that is sells under the Smart Snacks in School program in the same way for sales outside schools?	The company formulates all products that it sells under the Smart Snacks in School program in the same way for sales outside schools.
		The company has a commitment to bring up to the same nutrition standards the formulation of all products sold to schools under the Smart Snacks program. No commitment to formulate all products that it sells under the Smart Snacks in School program
		in the same way for the sales outside schools or NA
	Performance	
6 ♡	Can the company provide evidence of having introduced new healthy products in the US in the last three years?	
7 ♡	Company's products that meet `composite healthy standard'	
7.1	Percentage of company's products that met its 'composite healthy standard' by the end of FY 2016 in the US market?	
7.2	By what percentage has the number of products that meet the company's 'composite healthy standard' increased between FY 2012 and the end of FY 2016 in the US market?	
8	Across how many brands does the company offer	At least one product in all brands
\bigcirc	products that meet the company's overall healthy standard for adults in the US market?	At least one product in at least half of its brands
		Fewer, or no information

² This Criterion asks questions about nutrients. If a nutrient is not relevant for a company related questions will be made not applicable.

B1 Pro	duct formulation ²	Product Category 1-5
US		
9 ()	Products that meet the healthy standard for children under 12	
9.1	What percentage (by number of products) of your US portfolio meet the standard to children under 12 in 2016 (according to own NPS or to the CFBAI nutrition criteria (if a member):	
9.2	What percentage (by number of products) of your US products in relevant categories meet the Smart Snacks nutrition standards?	
10 ♡	Across how many brands does the company offer products that meet the company's overall healthy standard for children in the US market	At least one product in all brands At least one product in at least half of its brands Fewer, or no information
11	Smaller sizes packaging of relevant product categories	
11.1	What percentage of confectionary products does the company offer smaller sizes in FY 2016? 100 KCAL per serving or less	
	150 KCAL per serving or less	
11.2	In FY 2016, what percentage of savoury snacks products does the company offer smaller sizes in FY 2016?	
	100 KCAL per serving or less 150 KCAL per serving or less	
11.3	In FY 2016, what percentage of ice-cream products does the company smaller sizes in FY 2016?	
	100 KCAL per serving or less 150 KCAL per serving or less	
11.4	In FY 2016, what percentage of carbonated drinks	
	products does the company smaller sizes in FY 2016?	
	100 KCAL per serving or less	
	150 KCAL per serving or less	
11.5	In FY 2016, what percentage of juice products does the company offer smaller sizes in FY 2016?	
	100 KCAL per serving or less	
11.6	150 KCAL per serving or less In FY 2016, what percentage of confectionary products	
11.0	does the company smaller sizes in FY 2016?	
	100 KCAL per serving or less 150 KCAL per serving or less	
11.7	In FY 2016, what percentage of Asian specialty drinks products does the company smaller sizes in FY 2016?	
	100 KCAL per serving or less 150 KCAL per serving or less	
	Nutrient targets	
	Hathelit targets	

B1 Pro	oduct formulation ²	Product Category 1-5
US		
	Commitment	
	Largest product categories 1 - 5	
12	Salt/sodium targets	
12.1	Has the company already reformulated all products in	Yes
	the category and reached the salt/ sodium target/threshold?	No
	If no,	More than 80%
		Between 50% - 79%
	Has the company set a target to reduce levels of salt/	Between 25% - 49%
	sodium and, if so, for what percentage of relevant	Less than 25%
	products in the category?	No salt/ sodium target
12.2	Baseline and target year	The company has specified a baseline year from which the reductions will be made.
		The company has set a target year by when the reductions will be made.
13	Saturated fats targets	
13.1	Has the company already reformulated all products in the category and reached the saturated fats	Yes
	target/threshold?	No
	If no,	More than 80%
		Between 50% - 79%
	Has the company set a target to reduce levels of	Between 25% - 49%
	saturated fats and, if so, for what percentage of relevant products in the category?	Less than 25%
		No saturated fats target
13.2	Baseline and target year	The company has specified a baseline year from which the reductions will be made.
		The company has set a target year by when the reductions will be made.
	Added sugars targets	
14	Did the company set an added sugar target/ threshold or a calorie reduction target/ threshold	Added sugar
		Calorie
	If added sugars	
14.1	Has the company already reformulated all products in	Yes
	the category and reached the added sugars	No
	target/threshold? If no,	More than 80%
	11 110,	Between 50% - 79%
	Has the company set a target to reduce levels of added sugars and, if so, for what percentage of relevant products in the category?	Between 25% - 49%
		Less than 25%
		No added sugar target
14.2	Baseline and target year	The company has specified a baseline year from
		which the reductions will be made.
		The company has set a target year by when the reductions will be made.
	If calories:	
14.1	Has the company already reformulated all products in	Yes
	the category and reached the calorie target/threshold? If no,	No
		More than 80%
		Between 50% - 79%
		Between 25% - 49%
		Less than 25%

B1 Pro	duct formulation ²	Product Category 1-5
US		
	Has the company set a target to reduce levels of calories in the US market and, if so, for what percentage of relevant products in the category?	No calorie target
14.2	Baseline and target year:	The company has specified a baseline year from which the reduction will be made/threshold will be reached
		The company has set a target year by when the reduction will be made/threshold will be reached
15	Fruit targets	
15.1	Has the company already reformulated all products in	Yes
	the category and reached the fruit target/threshold?	No
	If no,	More than 80%
	Has the company set a target to increase the levels of	Between 50% - 79%
	Has the company set a target to increase the levels of fruit and, if so, for what percentage of relevant	Between 25% - 49%
	products in the category?	Less than 25%
		No fruit target
15.2	Baseline and target year: (For information only, i.e. not scored)	The company has specified a baseline year from which increases in fruit content will be made.
		The company has set a target year by when increases in fruit content will be achieved.
16	Vegetables targets	
16.1	Has the company already reformulated all products in the category and reached the vegetable target/threshold?	Yes
		No
	If no,	More than 80%
		Between 50% - 79%
	Has the company set a target to increase the levels of vegetables and, if so, for what percentage of relevant products in the category?	Between 25% - 49%
		Less than 25%
		No vegetables target
16.2	Baseline and target year: (For information only, i.e. not scored)	The company has specified a baseline year from which increases in vegetable content will be made.
		The company has set a target year by when increases in vegetable content will be achieved.
17	Wholegrain targets	
17.1	Has the company already reformulated all products in	Yes
	the category and reached the wholegrain target/threshold?	No
	If no,	More than 80%
		Between 50% - 79%
	Has the company set a target to increase levels of wholegrain and, if so, for what percentage of relevant products in the category?	Between 25% - 49%
		Less than 25%
		No wholegrain target
17.2	Baseline and target year: (For information only, i.e. not scored)	The company has specified a baseline year from which increases wholegrain will be made.
		The company has set a target year by when increases in wholegrain will be achieved.

B1 Pro	duct formulation ²	Product Category 1-5
US		
	Performance	
18	What percentage of all relevant products (by number) met the company's sodium/salt target by FY 2016?	
19	What percentage of all relevant products (by number) met the company's added sugar target by FY 2016?	
19	What percentage of all relevant products (by number) met the company's calorie target by FY 2016?	
20	What percentage of all relevant products (by number) met the company's saturated fat target by FY 2016?	
21	What percentage of the company's relevant products (by number) provided one serving or more of fruit (within one serving) by the end of FY 2016?	
22	What percentage of the company's relevant products (by number) provided one serving or more of vegetables (within one serving) by the end of FY 2016?	
23	What percentage of company's relevant products (by number) included wholegrains by the end of FY 2016??	
	Disclosure	
		Targets for R&D spending on nutrition-related projects (indicator 3) Commitment to formulate similarly all products that it sells under the Smart Snacks in School program in the same way for the sales outside schools. (Indicator 5)
25	Does the company disclose:	(Indicator 17) All targets/thresholds relating to this product category Some targets/thresholds relating to this product category No or no information
26	Does the company disclose:	The number of new healthy products launched (Indicator 6)
27	Does the company disclose:	The percentage of products that meet its composite healthy standards? (Indicator 7)
28	Does the company disclose:	(Indicator 24)
		Percentage of all relevant products that met all the company's nutrient targets
		Percentage of some relevant products that met all the company's nutrient targets No or no information
29	Does the company disclose:	The percentage of its products that can be marketed to children? (Indicator 9.1)

B2 Nut	B2 Nutrient profiling system		
US			
No.	Nutrition		
	Performance		
1	Does the company have an NPS? (For information only, i.e. not scored):	Yes No or no information	
	If yes		
2	In respect of the NPS that the company uses to guide new product development or reformulation, is that system:	A formal internal NP system (that calculates overall scores of ratings of the nutritional quality of its products) to guide its reformulation program.	
		A pre-cursor to a full NP system, e.g. a tool to assess levels of salt, fat, sugar etc. and rate them high, med, low or above or above or below a threshold, but which does not calculate overall nutritional quality	
		No system	
3	How did the company develop its NP System?	Adopted or adapted an existing NP system developed through an independent multi- stakeholder process	
		Developed its own NP system with independent external input	
		Developed its own NP system without independent external input/unclear whether independent external input was used	
		No or no information	
4	Which products and categories are covered by the NP	All products and products categories	
	system?	Some products and product categories	
		None or no information	
5	What types of food components does the NP system assess?	Both positive and negative food components	
		Negative food components only	
		No information	
	Disclosure		
6	How/where does the company publish its NP system to	In peer-reviewed journal	
	allow consumers and other stakeholders to assess and	In full by the company itself	
	understand it?	Limited information or on request only	
		Not published	

Category C	Delivering	affordable,	accessible	products
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2 H 3 W	Nutrition Commitments Does the company make a commitment to address the affordability of its healthy products in the US market? Has the company codified its affordability commitment with respect to healthy products within a formal	Clear commitment made for whole business, with particular reference to priority populations Clear commitment made for whole business without particular reference to priority populations Broad commitment with particular reference to priority populations No commitments/no information
2 H 3 W	Commitments Does the company make a commitment to address the affordability of its healthy products in the US market? Has the company codified its affordability commitment with respect to healthy products within a formal	particular reference to priority populations Clear commitment made for whole business without particular reference to priority populations Broad commitment with particular reference to priority populations No commitments/no information
1	Does the company make a commitment to address the affordability of its healthy products in the US market? Has the company codified its affordability commitment with respect to healthy products within a formal	particular reference to priority populations Clear commitment made for whole business without particular reference to priority populations Broad commitment with particular reference to priority populations No commitments/no information
 C at 2 H w p 3 W 	Affordability of its healthy products in the US market? Has the company codified its affordability commitment with respect to healthy products within a formal	particular reference to priority populations Clear commitment made for whole business without particular reference to priority populations Broad commitment with particular reference to priority populations No commitments/no information
3 W	with respect to healthy products within a formal	without particular reference to priority populations Broad commitment with particular reference to priority populations No commitments/no information
3 W	with respect to healthy products within a formal	priority populations No commitments/no information
3 W	with respect to healthy products within a formal	
3 W	with respect to healthy products within a formal	
3 W		Policy that applies to all product categories
	policy?	Policy that applies only to some product categories
		Policy under development
		No or no information
	Which targets has the company set for the US market? (Tick all that apply)	Number of consumers to reach with affordably priced healthy products by set date
		Number of units or sales value target for affordably priced healthy products by set date
		Achieve a particular price point for healthy products
		Narrow the price differential on healthy vs. less healthy products
		Targets set with particular reference to priority populations
		No commitments/no information
P	Performance	
4 H	How senior is the person to whom the company	Named executive
	allocates the responsibility for implementing the	Named manager
af	affordability policy?	No responsibility allocated
5 C	Can the company demonstrate that it has done	Yes
🗢 ai	analysis on appropriate pricing of healthy products for priority populations in the US? (Tick all that apply)	No
6 C	Can the company provide evidence that it reached its	Strong evidence
	targets or that it is working towards its targets?	Weak evidence
		None / No information
D	Disclosure	
7 D	Does the company disclose: (Tick all that apply)	Commitment to address the affordability of its healthy products in the US market. (Indicator 1) Policy on affordability with respect to healthy products (Indicator 2)

C2 Pro	oduct distribution	
US		
No.	Nutrition	
	Commitments	
1 ♡	Does the company make a clear and specific commitment to address the accessibility of healthy	Clear commitment made for whole business, with particular reference to priority populations
	products in the US?	Clear commitment made for whole business without particular reference to priority populations
		Broad commitment with particular reference to priority populations
		No commitments/no information
2	Has the company codified its commitment within a	Policy that applies to all product categories
	policy on commercial distribution of its healthy products?	Policy that applies only to some product categories
		Policy under development
		No policy / no information
3	Does the company commit to ensuring that at least some of the products it donates to commercial public	Yes
	health and nutrition programs/organisations (e.g. Feeding America individual food banks) are healthy?	No / no information
4	Has the company set targets in the following area: (Tick all that apply)	Number of new consumers of healthy products to reach through improved distribution
		Number of priority populations to reach with
		healthy products through improved distribution in urban deserts
		Number of units or sales value targets for healthy products related to extended distribution
		Number of new retail partners to achieve extended accessibility goals
		Number of priority consumers to reach with
		healthy products through improved distribution in rural deserts
		Investment planned in improving accessibility of
		healthy products
-	Performance	Newsel evention
5	How senior is the person to whom the company allocates the responsibility for implementing the	Named executive
	affordability policy?	Named manager
6	Can the company demonstrate that it has done	No responsibility allocated Urban poor
·	analysis of the accessibility of healthy products to	Rural poor
	priority populations in the US?	Priority ethnic populations
		Vulnerable age groups
		None or no information
7	Can the company demonstrate that it is making	Strong evidence
\heartsuit	progress to achieving the targets that it sets out in indicator 4?	Weak evidence
		No evidence
8	Can the company provide evidence of donating healthy	100%
	products to non-commercial public health and nutrition	More than 80%
	programs/organisations e.g. Feeding America individual food banks?	More than 60% No evidence
	Disclosure	

C2 Pro	C2 Product distribution		
US			
9	Does the company disclose: (Tick all that apply)	Commitment to address the accessibility of healthy products (Indicator 1) Commitment to donate only healthy products to food-access/food insecurity programs/organizations e.g. Feeding America individual food banks (Indicator 3) Accessibility targets (Indicator 4) Named person with responsibility (Indicator 5) Commentary on availability of healthy options for priority populations (Indicator 8)	

Section 3 - Influencing consumer choice and behaviour

Category D Responsible marketing policies, compliance and spending

D1 Ma	rketing policy: all consumers	
US		
No.	Nutrition	
1a	Does the company have its own policy on responsible marketing in the US (that goes beyond the ICC	Yes
	Framework)?	No or no information
1b	Does the company commit to the ICC Framework?	Yes
		No or no information
_	Commitments	
2	The company has a responsible marketing policy that	TV & radio
	applies to all consumers in the US that applies	Own websites
	explicitly to the following media: (Tick all that apply)	Third-party websites
		DVDs/CDs/GAMES
		Social media (FB or Twitter feeds of the company or brands)
		All print media (newspapers, magazines, books, and printed advertising in public places)
		Mobile and sms marketing
		Cinema
		Outdoor marketing
		In-store marketing/point of sales marketing
		Sponsorship
		Product placement i.e. in movies or TV shows
3	The company's policy includes the following commitments related to the representation of products: (Tick all that apply)	Commits that copy, sound and visual
		presentations in marketing communications for food and beverage products should accurately
		represent the material characteristics of the
		product featured, such as taste, size, content
		nutrition or health benefits, and should not
		mislead consumers concerning any of those
		characteristics. (Article 5 of ICC)
		All nutritional and health-benefit information
		and claims for food and beverage products should have a sound scientific basis. And where
		claims or terminology used in marketing
		communications might reasonably be
		interpreted by a consumer as health or nutrition
		claims, they should be supportable with
		appropriate scientific evidence. (Article 3 of ICC)
		Commits to presenting products in the
		appropriate portion size and context (and not
		condone or encourage excess consumption) (Article 1 of ICC)
		Commits not to represent food products not
		intended to be substitutes for meals as such. (Article 5 of ICC)
		Commits not to undermine the concept of
		healthy balanced diets, or the importance of a
		healthy active lifestyle. (Article 17 of ICC)
		, , , , , , , , , , , , , , , , , , , ,

US Commits not to use any models with a BMI of under 18.5 (Industry best practice) Commits not to use consumer taste or preference tests in a way that might imply statistical validity if there is none. Testimonials are based on well-accepted and recognized opinion from experts. (Article 6 of ICC) Commits to presenting products in the context of a balanced diet (industry best practice) All of the above 4 Does the company make an explicit commitment to developing and delivering marketing strategies for healthy products tailored to reaching priority populations in the US? 5 Can the company provide evidence of taking steps to understand and reach priority populations through targeted marketing of healthy products? (Tick all that apply) bisclosure Has done research to generate consumer and marketing of healthy products to priority populations with marketing of healthy products to priority populations. Can demonstrate use of multiple communication channels from mass to social media to reach specific priority populations. 6 Disclosure 6 Does the company publish its policy (or pledge to support the ICC Code), which is publicly available? 7 Does the company disclose:	D1 Mar	keting policy: all consumers	
Image: second	US		
Image: Product of the second			
of a balanced diet (industry best practice) All of the above All of the above All of the above Yes No or no information populations in the US? S Can the company provide evidence of taking steps to understand and reach priority populations through targeted marketing of healthy products? (Tick all that apply) Has done research to generate consumer and marketing insights relating to marketing of healthy products to priority populations Can the company provide evidence of taking steps to understand and reach priority populations through targeted marketing of healthy products? (Tick all that apply) Has done research to generate consumer and marketing insights relating to marketing of healthy products to priority populations Can demonstrate use of multiple communication channels from mass to social media to reach specific priority populations with marketing of healthy products Has worked with creative agencies to ensure communication of healthy products is compelling and attractive to specific priority populations Has worked with behavioral specialists to inform design of communications of healthy products to drive desired behavior change Does the company publish its policly available? Yes, in full Yes, in summary, not including details of scope of application No 7 Does the company disclose: The commitment on developing and delivering healthy food marketing strategies intended for			preference tests in a way that might imply statistical validity if there is none. Testimonials are based on well-accepted and recognized opinion from experts. (Article 6 of ICC)
 4 Does the company make an explicit commitment to developing and delivering marketing strategies for healthy products tailored to reaching priority populations in the US? 5 Can the company provide evidence of taking steps to understand and reach priority populations through targeted marketing of healthy products? (Tick all that apply) F Max dome research to generate consumer and marketing insights relating to marketing of healthy products? (Tick all that apply) B Can the company publications through targeted marketing of healthy products? (Tick all that apply) Can demonstrate use of multiple communication channels from mass to social media to reach specific priority populations with marketing of healthy products is compelling and attractive to specific priority populations Can demonstrate use of multiple communication of healthy products is compelling and attractive to specific priority populations B Does the company publish its policy (or pledge to support the ICC Code), which is publicly available? 6 Does the company disclose: 7 Does the company disclose: 			of a balanced diet (industry best practice)
developing and delivering marketing strategies for healthy products tailored to reaching priority populations in the US?No or no information5Can the company provide evidence of taking steps to understand and reach priority populations through targeted marketing of healthy products? (Tick all that apply)Has done research to generate consumer and marketing insights relating to marketing of healthy products to priority populations7DisclosureCan the company publish its policy (or pledge to support the ICC Code), which is publicly available?Has done research to generate consumer and marketing insights relating to marketing of healthy products to priority populations7Does the company disclose:The commitment on developing and delivering healthy food marketing strategies intended for marketing strategies intended for marketing strategies intended for			All of the above
populations in the US? 5 Can the company provide evidence of taking steps to understand and reach priority populations through targeted marketing of healthy products? (Tick all that apply) Has done research to generate consumer and marketing insights relating to marketing of healthy products? (Tick all that apply) Can demonstrate use of multiple communication channels from mass to social media to reach specific priority populations with marketing of healthy products Has worked with creative agencies to ensure communication of healthy products is compelling and attractive to specific priority populations Has worked with behavioral specialists to inform design of communications of healthy products to drive desired behavior change 6 Does the company publish its policy (or pledge to support the ICC Code), which is publicly available? 7 Does the company disclose:	4		Yes
understand and reach priority populations through targeted marketing of healthy products? (Tick all that apply)marketing insights relating to marketing of healthy products to priority populations Can demonstrate use of multiple communication channels from mass to social media to reach specific priority populations with marketing of healthy productsHas worked with creative agencies to ensure communication of healthy products is compelling and attractive to specific priority populationsDisclosureDes the company publish its policy (or pledge to support the ICC Code), which is publicly available?Yes, in full Yes, in summary, not including details of scope of application NoDoes the company disclose:The commitment on developing and delivering healthy food marketing strategies intended for			No or no information
Image: Second	5	understand and reach priority populations through targeted marketing of healthy products? (Tick all that	marketing insights relating to marketing of
Image: Problem in the second secon			communication channels from mass to social media to reach specific priority populations with
Image: Disclosureinform design of communications of healthy products to drive desired behavior changeDoes the company publish its policy (or pledge to support the ICC Code), which is publicly available?(Indicator 3) Yes, in full Yes, in summary, not including details of scope of application NoProducts to drive desired behavior changeThe commitment on developing and delivering healthy food marketing strategies intended for			communication of healthy products is compelling and attractive to specific priority
 6 Does the company publish its policy (or pledge to support the ICC Code), which is publicly available? 7 Does the company disclose: 7 Does the company disclose: 			inform design of communications of healthy
 support the ICC Code), which is publicly available? Yes, in full Yes, in summary, not including details of scope of application No No The commitment on developing and delivering healthy food marketing strategies intended for 		Disclosure	
 Yes, in summary, not including details of scope of application No Does the company disclose: The commitment on developing and delivering healthy food marketing strategies intended for 	6		(Indicator 3)
 7 Does the company disclose: 7 Does the company disclose: 7 The commitment on developing and delivering healthy food marketing strategies intended for 		support the ICC Code), which is publicly available?	Yes, in full
7 Does the company disclose: The commitment on developing and delivering healthy food marketing strategies intended for			
healthy food marketing strategies intended for			No
	7	Does the company disclose:	

D2 - Au	D2 - Auditing and compliance with policy: All consumers		
US			
Nutriti	on		
	Performance		
1	Does the company audit its compliance in the US with its policy?	Yes	
		No/no information	
2	How is compliance assessed?	The company appoints an independent external auditor to assess compliance with its policy or takes part in an auditing process of an external body it is a member of undertaken by independent company By an industry association The company conducts its own audits No audit/no information	
	Disclosure		
3	Does the company disclose information about its audit?	Indicator 1 Yes	
		No	

D3 - Sp	D3 - Spending: Advertising focus: All consumers			
US	Global			
No.		Nutrition		
		Commitments		
1		Does the company have a commitment to increase its	Yes	
		marketing spending on healthy products in the US? (For information only, i.e. not scored)	No	
		Performance		
2		What percentage of the total marketing budget is	0-15%	
\sim		allocated to marketing healthy products: (for	16%-25%	
\bigcirc		information only, i.e. not scored)	26%-40%	
			41%-50%	
			Above 50%	
3		Can the company provide for the five largest		
\heartsuit		categories the % marketing budget allocated for marketing healthy options as percentage of the total category marketing budget?		

D4 - M	D4 - Marketing Policy: Children		
US			
No.	Nutrition		
	Commitments		
1	Does the company support the CARU guidelines?	Yes	
\odot		No or no information	
\sim \cdot	Approach to policy on marketing to children (For information only, i.e. not scored)	The company is a member of CFBAI and has its own policy that goes beyond CFBAI commitments	
		The company is a member of CFBAI and follows only those commitments	
		The company is not a member of the CFBAI	
	For CFBAI members only:	Does the company apply its own NPS to identify healthy products covered by its policy?	

D4 - Ma	arketing Policy: Children	
US		
		Does the company use the CFBAI nutrition criteria to identify healthy products covered by its policy?
3 ♡	Do the company's responsible marketing commitments	TV
\odot	related to children apply explicitly to the following	Radio
	media covered CFBAI: (Tick all that apply)	Print
		Third-party websites
		Company-owned websites primarily directed to children under 12
		Video and computer games rated 'Early Childhood'
		DVDS of movies rated G and other DVDs whose content is primarily directed to children under 12
		Mobile media primarily directed at children under 12 including cell phones, smart phones, tablets other personal digital devices or word of mouth/viral forms of marketing
		Interactive games that incorporate foods or beverages
		Product placement i.e. in movies or TV shows
4 ♡	Do the company's responsible marketing commitments related to children apply explicitly to the following	Social media (FB, YouTube, Twitter feeds of the company or brands, blogs and podcasts)
	additional media not covered by CFBAI: (Tick all that	In films rated G, PG and PG-13
	apply)	Outdoor marketing (is this included in CFBAI print?)
		In-store marketing/point-of-sales marketing Sponsorship of events (e.g. sporting, cultural etc)
5 ♡	Does the company commit to: (Tick all that apply)	Support the role of parents or others responsible for guiding diet and lifestyle choices or not to undermine the role of parents or other responsible for guiding diet and lifestyle choices
		Ensuring that marketing materials contain an educative message in relation to healthy diets and lifestyles
		Not showing children engaging in other activities while eating (e.g. watching television, using screens, walking, playing)
		No to mislead children about the emotional, social or health benefits of consuming the product
6	Does the company commit to using responsible marketing techniques? (Tick all that apply)	Commits not to create a sense of urgency
		Commits not to use inappropriate price minimization
7	Does the company commit to representing foods fairly? (Tick all that apply)	Objective claims are backed up with adequate substantiation, as would be understood by a child
		The nutritional content of products and the benefits of consumption are fairly and accurately represented

D4 - M	arketing Policy: Children	
US		
8	Does the company commit to clearly differentiating marketing and branding? (Tick all that apply)	To clearly display the company or brand name when advertising on virtual media
		To clearly differentiate, by labeling, advertising and content on virtual media
		Not to brand merchandise aimed at children except related to healthy products
		Only to place products in programs, games, etc. that meet the company's healthy food standard
9 ()	Does the company commit to use celebrities responsibly or not at all? (Tick all that apply)	Commits not to sponsor materials or people or activities popular with children except in conjunction with healthy products
		Pledges not to use celebrities and other people with strong appeal to children in marketing of products other than those that meet the company's healthy standard
		Pledges that celebrities or others, if used, will not imply they have achieved their enhanced performance or status through use of the product
10 ⊘	With respect to fantasy and animated characters: (Tick all that apply)	Pledges not to use third-party fantasy and animation characters with a strong appeal to children in marketing of products other than those that meet the company's healthy standard, in additional media to those included in CFBAI pledge
		Pledges not to use third-party fantasy and animation characters with a strong appeal to children in marketing of products other than those that meet the company's healthy standard, for CFBAI covered media only
		Pledges not to use its own fantasy and animated characters with a strong appeal to children in marketing of products other than those that meet the company's healthy standard, IN ALL FORMS OF MARKETING
		Pledges not to use its own fantasy and animated characters with a strong appeal to children in marketing of products other than those that meet the company's healthy standard, with an exception for point of sale and packaging
11	With respect to promotional toys, games, vouchers and competitions: (Tick all that apply)	Promotional games, toys, vouchers, competitions etc. are used only in relation to healthy foods
		No commitment
12 ♡	Advertising to children aged 2-6	
12.1	What percentage audience threshold for children aged	<25%
	2-6 does the company use to restrict its advertising on measured media?	26 - 35%
		>35%
		>50% No audience threshold
12.2	What kind of products does the company advertise to	No products
1212	children aged 2-6?	Healthy products only
		- /

D4 - Ma	arketing Policy: Children	
US		
		All products
13 ♡	Advertising to children aged 7-12	
13.1	What percentage audience threshold for children aged 7-12 does the company use to restrict its advertising on measured media?	<25% 26 - 35% >36% >50% No audience threshold
13.2	What kind of products does the company advertise to children aged 7-12?	No products Healthy products only All products
14 ♡	Advertising to children aged 13 and over:	
14.1	What percentage audience threshold for children aged 13 and over does the company use to restrict its	<25%
	advertising on measured media?	26 - 35%
		>35% >50%
		No audience threshold
14.2	What kind of products does the company advertise for	No products
	children aged 13 and over?	Healthy products only
45		All products
15 ♡	Does the company utilize tools to ensure that its online marketing deters certain age groups? (Tick all that apply)	Ensuring design of websites/pages is appropriate to over 12s predominantly, i.e. not designed to attract younger children
		Age screening prior to logging on/registering (e.g. enter DOB or require parent to consent)
		Review of traffic data to determine demographic visiting sites
		Ensuring adverts are designed deliberately not to appeal to children younger than 12
		Nature of third-party websites chosen to advertise on (i.e. ages targeted)
16 ♡	To which online media does the company apply the tools listed above?	Own its own corporate and brand websites, third party websites and mobile media
		Only two of the three
		Only one of the three or not clear
		No separate consideration of how to address 'child audience' for these media
	Marketing in and around schools	
17 ©	To what extent does the company commit to a responsible marketing approach near and in Pre-K through Elementary schools (and/or any schools with children up to age 11)? (Tick all that apply)	No marketing or advertising in such schools Only marketing/advertising 'healthy' products in primary schools in agreement with schools/parents
		Commitment extends to places near primary schools

D4 - M	arketing Policy: Children	
US		
		Commitment applies explicitly to new media marketing/advertising techniques
		Commitment includes only offering 'educational materials' when in agreement with schools/parents
		The company does not commit to this or no information
18	Which types of marketing are covered by the	Signs, scoreboards or posters
18 ♡	company's commitment relating to Pre-K through Elementary schools?	Educational materials (e.g. text or work books, curricular, websites for educational purposes, other)
		Vending machines, food or beverage cups or containers, food display racks, coolers
		School equipment, e.g. pencils, notebooks, textbook covers, other stationery supplies
		School uniform or sports uniform
		Advertisements in school publications, on
		school radio stations, in-school TV, computer screen savers, school-sponsored or used
		internet sites, announcements on the PA system
		Fundraisers or sponsored programs linked to
		companies, to encourage purchases etc (e.g. McTeacher's night, Campbell's Labels for
		Education, General Mills box tops for Education etc)
		Corporate incentive programs that reward or provide children with free or discounted foods
		or beverages School buses
		Market research activities (taste tests, coupons,
		free samples) No marketing or advertising in such schools
19	To what extent does the company commit to a	No marketing or advertising in middle or high
\bigcirc	responsible marketing approach near and in middle	schools
	and high schools (for children between the ages of 12 and 18)? (Tick all that apply)	Only marketing/advertising 'healthy' products in such schools in agreement with schools/parents
		Commitment extends to places near such schools
		Commitment applies explicitly to new media marketing/advertising techniques
		Commitment includes only offering 'educational materials' when in agreement with schools/parents
		The company does not commit to this or no
		information
20	Which types of marketing are covered by the	Signs, scoreboards or posters
\bigcirc	company's commitment relating to middle and high schools?	Educational materials (e.g. text or work books, curricular, websites for educational purposes, other)

D4 - M	arketing Policy: Children	
US		
US		 Vending machines, food or beverage cups or containers, food display racks, coolers School equipment, e.g. pencils, notebooks, textbook covers, other stationery supplies School uniform or sports uniform Advertisements in school publications, on school radio stations, in-school TV, computer screen savers, school-sponsored or used internet sites, announcements on the PA system Fundraisers or sponsored programs linked to companies, to encourage purchases etc (e.g. McTeacher's night, Campbell's Labels for Education, General Mills box tops for Education etc) Corporate incentive programs that reward or provide children with free or discounted foods or beverages School buses
		free samples) No marketing or advertising in such schools
21	To what extent does the company commit to a responsible marketing approach in other places where children gather (after-school clubs, Boys and Girls Clubs, YMCAs, other childcare and other educational establishments, family and child clinics, pediatric services or other health facilities, amusement parks or zoos, sporting or cultural events held at those premises)	No marketing or advertising in and near these settings
·		No marketing or advertising in these settings
		Only marketing/advertising healthy products near these settings in consultation with their management and users (but not in them)
		Only marketing/advertising healthy products in and near these settings in consultation with their management and users
		No commitment to one of the above options or no information
22 ♡	Which types of marketing are covered by the company's commitment relating to other places where	Signs, brochures or posters inside or outside the buildings or facilities
	children gather?	Vending machines, food or beverage cups or containers, food display racks, coolers
		Toys or equipment
		Clothing Fundraisers or sponsored programs linked to
		companies, to encourage purchases
		Corporate incentive programs that reward or provide children with free or discounted foods or beverages
		Market research activities (taste tests, coupons, free samples)
		No marketing or advertising in such schools
	Disclosure	
23	Does the company disclose	Commitment (Indicator 4)
		Yes, policy or Pledge that is published in full Yes, policy or Pledge published in summary
		only
		Does not publish a policy on or covering marketing to children in the US

US		
No.	Nutrition	
	Performance	
1	Does the company audit its compliance with its policy	Yes
	on marketing to children?	No or no information
2	Is the audit conducted by:	Compliance is assessed by an industry association or pledge organization
		The company conducts an internal audit
		No audit/no information
3	How often is the audit undertaken?	Annually
		Less frequently than annually
		No information
4	Which media are covered by the audit:	Audits extend beyond CFBAI covered media
		Audits cover CFBAI covered media only
		Audits cover fewer media than CFBAI
		No audit
5	What is the company's individual compliance level for TV and digital marketing? (%)	
5.1	Individual compliance level for measured media	Over 90%
		Less than 90% or no reporting
5.2	Individual compliance level for measured digital media	Over 90%
		Less than 90% or no reporting
6	Does the company have a clear commitment to corrective action?	Clear commitment to corrective action, if needed
		No commitment to corrective action
7	Has the company had any complaints against it upheld	No
	by CARU in the last 3 years?	Yes
	Disclosure	
8.1	Does the company disclose:	Its individual compliance level for TV
	(Indicator 5.1)	Disclosure of only aggregate industry compliance level
8.2	Does the company disclose: (Indicator 5.2)	Its individual compliance level for digital media based on an audit of multiple markets
		Disclosure of only aggregate industry compliance level

D6 Advertising Focus (CHILDREN) and Policy Impact		
2018		
No.	Nutrition	
	Commitments	
1	Does the company have a commitment to increase its marketing of healthy products to children? (For information only, i.e. not scored)	Yes
		No or no information
	Performance	

D6 Adv	ertising Focus (CHILDREN) and Policy Impact	
2018		
2	What percentage of the total marketing spend on marketing to children for each media channel is dedicated to healthy products aimed at children in FY2015/16: (For information only, i.e. not scored) Traditional media Digital media	
	Disclosure	
3	Does the company disclose:	Commitment (Indicator 1)
		Data on increased spending on marketing healthy products directed to children (Indicator 2)

Category E Supporting healthy diets and active lifestyles

E1 Su	pporting employee health & wellness	
US		
No.	Nutrition	
	Commitments	
1	Does the company make a commitment to support	Yes
	employee health and wellness in the US through a program focused on nutrition, diet and activity?	No or no information
2	Does the company set a target for employee participation in its health and wellness programs in the US?	More than 70% of employees to participate in one year Between 30% - 69% to participate in one year Broad objectives No targets
3	Which expected outcomes does the company articulate in relation to the nutrition, diet and activity element of its health and wellness program?	Clear articulation of expected health and business outcomes Clear articulation of expected health outcomes only No reference to expected outcomes or focus on business outcomes only
4	New facilities	
4.1	Has the company built any new offices in the last three years? (For information only, i.e. not scored)	Yes No or no information
4.2	If so, has it incorporated architectural or design	Yes
	features to encourage activity in the workplace?	No or not applicable
	Performance	
5	Which of the following elements are included in the company's program at headquarters offices?	
	A. Healthy Diet: (Tick all that apply)	Seminars on nutrition, diets etc. Online materials and support for staff on nutrition and diet Healthy options/diet plans in cafes, restaurants on work sites Dietary information on menus Subsidized fruit/healthy snacks No subsidies on chocolates, high sugar/fat/salt products Cooking master classes focused on healthy options Links to local fresh food markets or similar Personalized nutrition No program
	B. Healthy Body: (Tick all that apply)	Gyms on work sitesPersonalized exercise plansSubsidies for gym memberships off siteLunchtime/worktime walking or exercise clubsOn-site sports teamsActive participation in sports challengesEncouragement to use stairs not lifts etc.Encouragement/facilities to walk/bike to workOnline resources re. healthy living/exerciseNo program
	C. Healthy behavior: (Tick all that apply)	Senior staff model good behavior, publicize their efforts Health focused welcome pack for new starters Healthy living/nutrition campaigns regularly throughout work sites

USAwards for staff making good progress Other: counselling sessions, work life balance sessions etc. No program6To whom across the whole company and all operations is the company's program available?The program is available to all employees and to family members7How much % of US staff participated in the healthy diet, body, behavior parts of the wellness programs in the US in 2016?Above 50% Between 1 - 24% No information/less than 1%8How does the company evaluate the health impact of the nutrition, diet and activity elements of its health and wellness programs?Independent evaluations undertaken for at least one site. Company does own evaluations for at least one site.
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8 How does the company evaluate the health impact of the nutrition, diet and activity elements of its health site.
the nutrition, diet and activity elements of its health site.
and wellness programs? Company does own evaluations for at least one site.
No or no information
9 Can the company demonstrate the health Both quantitative and qualitative results
improvements delivered by the nutrition, diet and Only qualitative results
activity elements of its health and wellness program? No or no information
Disclosure
10 Does the company disclose: (Tick all that apply) Commitment to support employee health and wellness through a program focused on nutrition, diet and activity (indicator 1)
Targets for employee participation in its health and wellness programs (indicator 2)
11 Does the company disclose:Expected health outcomes (indicator 3)
Expected business outcomes (indicator 3)
12 Does the company disclose: Quantitative information on the outcomes of the nutrition, diet and activity elements of its health and wellness program (indicator 9)
Narrative and/or qualitative information about the results of the program (indicator 9)
13 Does the company disclose:Full evaluation (indicator 8)

E2 Sup	E2 Supporting breastfeeding mothers at work	
US		
No.	Nutrition	
	Commitments	
1	Does the company commit to providing breastfeeding	Yes, set out in a policy
	mothers with appropriate working conditions and facilities at work in the US?	Make a commitment, but no formal policy
		No or no information
2	Does the company's maternity policy allow women to	6 months or more
	take paid maternity leave?	Between 3 and 6 months
		Up to 3 months or less
	Performance	
3	Does the company provide facilities that support breastfeeding mothers?	
	Provide private, hygienic, safe rooms for expressing breast-milk?	Yes
		No or no information
	Offer flexible working arrangements to support breastfeeding mothers?	Yes
		No or no information
	Disclosure	
4	Does the company disclose:	Its policy on supporting breastfeeding
		mothers (indicator 1)
		No or no information
5	Does the company publish a commentary about how it	Yes (indicator 3)
	supports breastfeeding mothers within the workplace?	No or no information

E3 Sup	E3 Supporting public health and nutrition programs	
US		
No.	Nutrition	
	Commitments	
1	For public health and nutrition programs the company supports, does it have:	
1.1	For healthy eating/nutrition education programs for its consumers and/or local communities:	Commitment to align programs to national dietary guidelines
		Clear policy that excludes brand-level sponsorship (as opposed to corporate branding)
		No commitment or only to offer own programs
1.2	For active lifestyle programs for its consumers and/or local communities?	Clear policy that excludes brand-level sponsorship (as opposed to corporate branding)
		No or no information
1.3	For food insecurity/food access programs	Clear policy that excludes brand-level sponsorship (as opposed to corporate branding)
		No or no information
2	What types of public health and nutrition programs does the company commit to supporting?	That are underpinned by a sound evidence base
		That have been designed with expert advice
		That draw on stakeholder inputs
3	Has the company set out the health outcomes it seeks to achieve through the public health and nutrition programs it supports: (i.e. those that	Specific health outcomes participants in the program should benefit from are clearly articulated for all programs
	support nutrition education, physical activity and/or food insecurity) are designed to achieve?	Specific health outcomes participants in the program should benefit from are clearly articulated for some programs

E3 Sup	porting public health and nutrition programs	
US		
		Broad public health benefits are set out for each program, or goals for participation or reach, but health outcomes expected for participants are not set out. No such health benefits are set out
	Performance	
4	Does the company fund programs that educate consumers about: (Tick all that apply)	Benefits of a healthy balanced diet Importance of fresh fruit and vegetables Importance of being active Importance of regular meals and/or limited snacking Importance of drinking water Benefits of exclusive breastfeeding Benefits of safe, timely and adequate complementary feeding for infant and young children
5	Does the company evaluate all or some of the programs' impacts independently?	In all cases, embedded in design of programs In some cases No or no information
	Disclosure	
6	Does the company disclose:	Document that outlines the company's public health and nutrition programs that it commits to support (Indicator 1) Document that sets out its policy on brand-level sponsorship (Indicator 1)
7	Does the company disclose:	A description of the evidence base for the design of its public health and nutrition programs (Indicator 2) A description of the expert advice it has solicited (Indicator 2) A description of the stakeholders it has consulted to design the programs (Indicator 2)
8	Does the company disclose:	Specific health outcomes are clearly articulated for all programs (Indicator 3) Specific health outcomes are clearly articulated for some programs (Indicator 3) Broad public health benefits are set out (Indicator 3)
9	Does the company disclose:	The health outcomes achieved by each of its public health and nutrition programs (Indicator 4) The health outcomes achieved by some of its public health and nutrition programs (Indicator 4) Information about the reach of/participation in its programs (Indicator 4) No information about the programs it supports or offers (Indicator 4)
10	Does the company disclose:	All of the independent evaluations carried out for the programs it supports (Indicator 5) Some of the independent evaluations carried out for the programs it supports (Indicator 5)

Category F Product labelling and use of health and nutrition claims

F1 Pro	duct labelling	
US		
No.	Nutrition	
	Commitments	
1	Does the company commit to provide Back-of-Pack	Yes
	nutrition information on total or added/free sugars?	No
	Commitments for Front of pack labelling	
2	How does the company provide information on the front of pack?	In an interpretative format, providing indicators of how healthy the product is, rather than just numeric information
		Numeric information only, but showing % of recommended daily intake (or similar measure)
		Numeric information on levels of key nutrients, but not showing % recommended daily intake (or similar measure)
		No FOP labelling used
	Performance	
3	What percentage of the company's products carry a front-of-pack labeling?	More than 80%
		Between 50 - 79%
		Between 6 - 49%
		Less than 5%
	Disclosure	
8	For what percentage of products does the company	For 90% or more of products
	provide the nutrition panel online? (Indicator 3)	For between 50 - 90% of products
		For between 10 - 49% of products
		No nutrition information published or for less than 10% of products
		No information (indicator 6)

Category G Influencing governments and policymakers, and stakeholder engagement

G1 Lol	obbying and influencing governments and policymakers	
US		
No.	Nutrition	
	Commitments	
1 Does the company commit to:	No lobbying at all	
		Only to engage with governments, political parties, policymakers and policymaking bodies in support of measures to prevent and address obesity and diet- related chronic diseases No or no information
	If second answer option,	Lobbying conducted by third parties paid by the company
		Lobbying conducted by the company only
		No or no information
	Disclosure	
2	Does the company disclose:	Its policy on lobbying and donations or Code of Business Ethics etc. (indicator 1)

G1 Lobbying and influencing governments and policymakers			
US			
3	Does the company publish: (Tick all that apply)	Its membership of industry associations, lobbyists (individuals or groups), think tanks, interest groups or other organizations that lobby on its behalf	
		Its financial support for these organizations	
		Any potential governance conflicts of interest (or state that none exist)	
		Board seats at industry associations and on advisory bodies related to nutrition issues	
4	Publication of its activities		
4.1	Does the company publish a commentary or make other disclosures about its lobbying activities against government measures to combat obesity and diet- related chronic diseases?	Yes	
		No	
4.2	Does the company disclose its policy position used in lobbying/governmental engagement, on the following, in its home market: (Tick all that apply)	School nutrition	
		Front-of-pack labelling	
		Fiscal instruments related to nutrition (e.g. soda/sugar tax)	
		Food marketing to children	
		Government Funded Nutrition Programs	

G2 Stakeholder engagement			
US			
No. N	Nutrition		
C	Commitments		
	Does the company commit to engage with stakeholders in developing nutrition policies/programs in the US?	Yes	
_		No or no information	
-	Performance		
	What form of engagement does the company have with stakeholders?	Comprehensive, well-structured and focused on business strategy and performance	
		Limited; typically one-way communication rather than engagement, and more ad-hoc	
		No information	
3 C	Can the company provide evidence of engagement with stakeholders on its commercial nutrition activities?	Extensive engagement with stakeholders	
s		Limited engagement with stakeholders	
		No or no information	
4 C	Can the company provide evidence of engagement with stakeholders on addressing non-commercial public health and nutrition in the US?	Extensive engagement with stakeholders	
s		Limited engagement with stakeholders	
h		No or no information	
D	Disclosure		
5 D	Does the company disclose:	Commitment to engage with stakeholders in developing nutrition policies/programs (indicator 1)	
		Specific examples of how input has been used to adapt policies/programs, i.e. to change business practices (indicator 4)	
		Broad statement about the benefits of stakeholder dialog (indicator 4)	
		No	

Appendix I Organizations consulted

Organization	F&B companies	
Alive & Thrive	Nestle	
Berkeley Media Studies Group, University of California at Berkeley	PepsiCo	
CDC	Kellogg	
Center for Digital Democracy	Coca-Cola	
CFBAI	Mondelez	
CSPI	Danone	
Duke Global Health Institute, Duke University	Unilever	
Food Nutrition Policy Consultants LLC	Mars	
Healthy Eating Research	Campbell's	
Helen Keller International	Nestllé	
Institute for Health Research and Policy, University of Illinois at Chicago	Hershey	
Public Citizen	Cargill	
Rudd Center		
UNC Gillings School of Public Health		
University of Washington School of Public Health		
US Breastfeeding Committee		
WHO		
1000 Days		

Appendix II

ATNI US Expert Group members

The mandate of the US Expert Group is to provide input into the development of the US Corporate Profile methodology and other aspects of the Index. This group consists of members with expertise in various aspects of nutrition (including health dimensions of obesity and diet-related chronic diseases, marketing, labelling, use of claims, nutrient profiling, regulatory issues etc).

The members of the US Expert Group serve in their personal capacities and in an advisory role. As such, the scope and content of ATNI do not necessarily reflect their views or the views of their institutions. Members are listed below.

Shiriki Kumanyika

Chair ATNI Expert Group; Professor of Epidemiology, Department of Biostatistics and Epidemiology, Perelman School of Medicine, University of Pennsylvania

Lindsay H. Allen

Director, USDA ARS Western Human Nutrition Research Center; Research Professor, Department of Nutrition, UC Davis

Terry T-K Huang

Professor, School of Public Health, City University of New York

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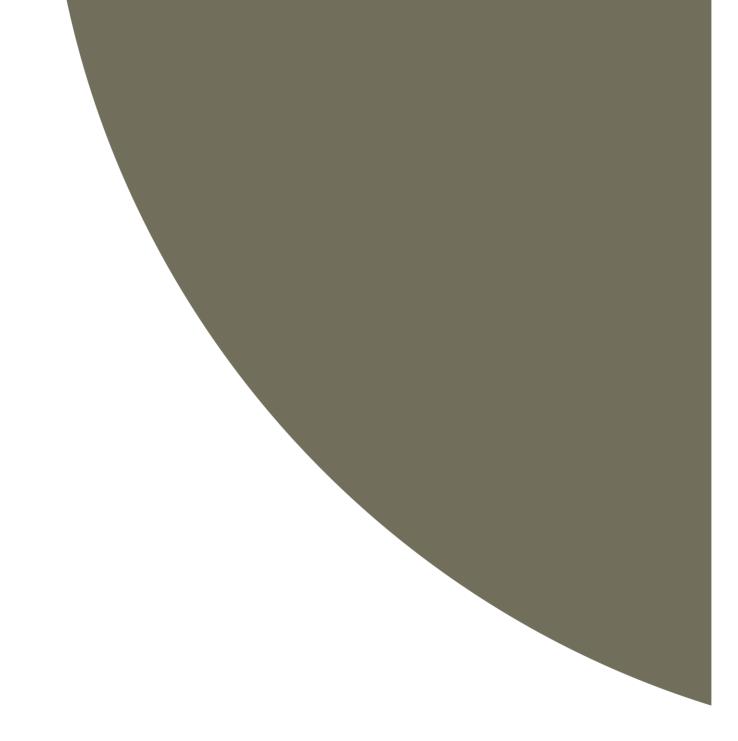
Director, British Heart Foundation Health Promotion Research Group, University of Oxford

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