

## **Collaborative Engagement by ATNI's Investor Signatories: 2018 - 2019**

External report May 2020

## Context

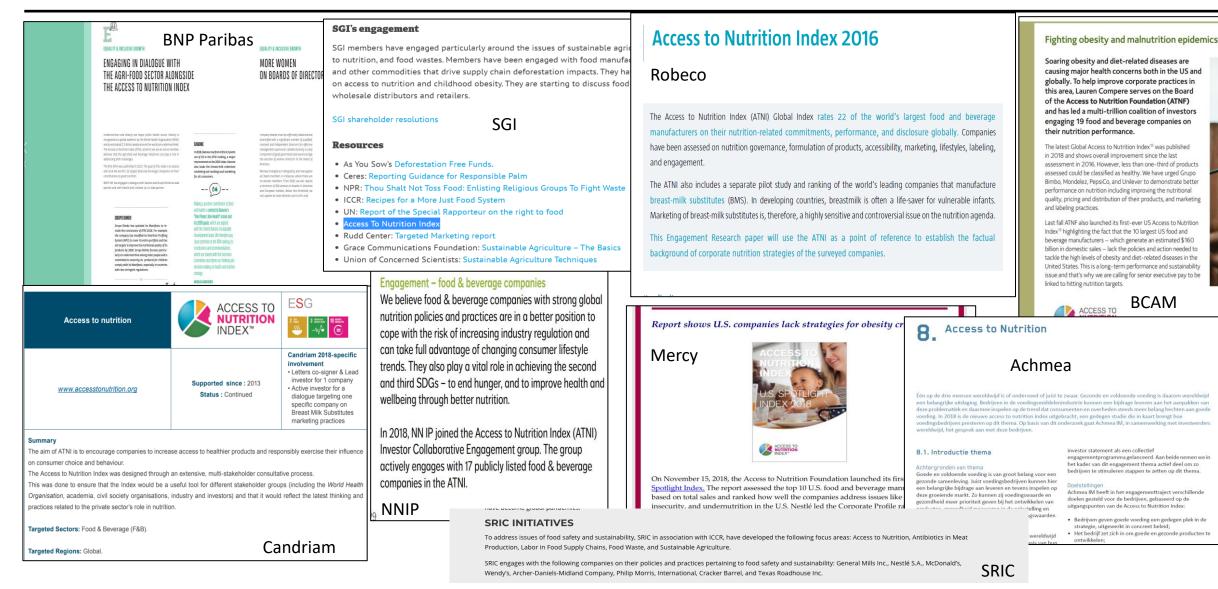


- ATNI data greatly improves the transparency of food and beverage companies' approach to nutrition.
- One of ATNI's key stakeholder groups is institutional investors, who use ATNI data in their investment analysis and engagement with food and beverage companies.
- In 2013, ATNI created an investor statement and invited investors to become signatories to the statement, thereby pledging their support of ATNI.
- ATNI now has 70 investor signatories representing over US\$ 7.5 trn supporting the investor statement
- Investors engage with Index companies using ATNI scorecards, data and Index reports; some engage on a oneto-one basis with companies; others engage collaboratively.

- ATNI's specialist knowledge is offered to investors via investor briefings and regular webinars.
- ATNI supports investors in their engagement with preengagement meeting calls and agenda preparation.
- An investor sits on the ATNF board.

### 32 investors publicly acknowledge use of ATNI for engagement and analysis

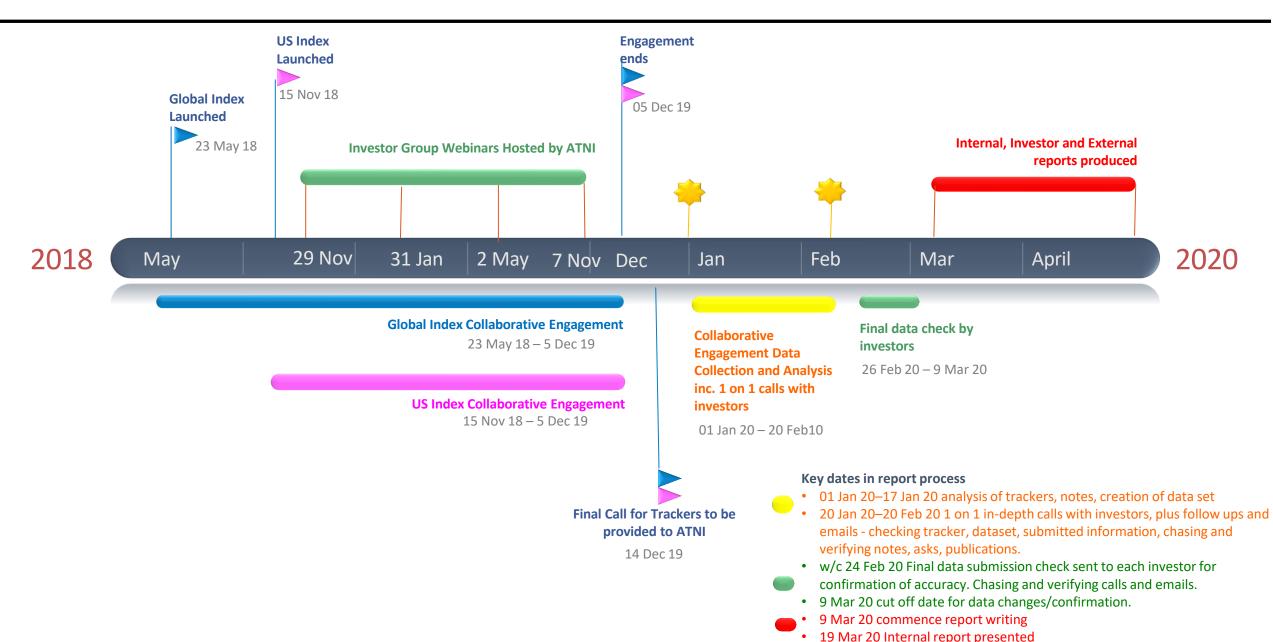




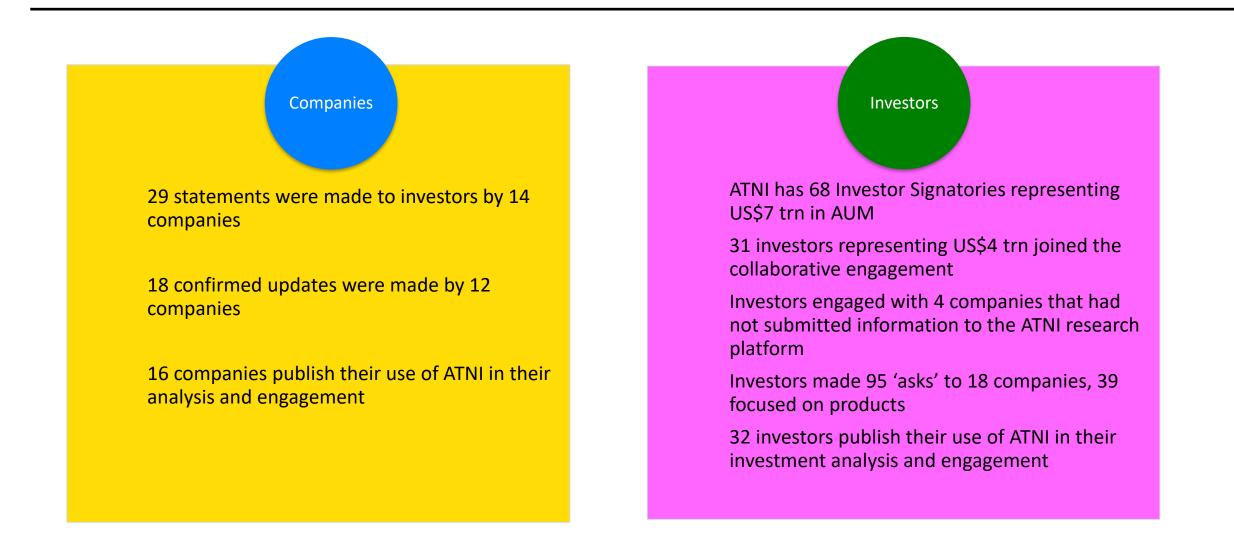
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## Engagement & evaluation process











|                | ESG/Materiality/risks<br>and opportunities | Thematic approach<br>(food/nutrition) | Social/Access Issue lens |
|----------------|--|---------------------------------------|--------------------------|
| 6 EU investors | 5  | 1                                     | 5                        |
| 5 US investors | 0  | 3                                     | 4                        |
| 11 Total       | 5  | 4                                     | 9                        |

- 5 of the 6 EU investors categorise nutrition as a material risk/opportunity for the F&B sector and embed it in ESG and/or mainstream analysis
- 9 investors categorise nutrition as a Social/Access issue, 3 of which also consider it to be material, and 3 address it as a theme.
- 2 investors don't categorise nutrition as a Social/Access issue though both consider nutrition to be a key ESG theme.
- 1 investor considers nutrition to be material, takes a thematic approach and views it through a social lens

# Companies asks by investors, statements and confirmed updates by region and category

|               | EU asks   | EU<br>statements | EU<br>confirmed<br>update | US asks     | US<br>statements | US<br>confirmed<br>update | ROW<br>asks | ROW<br>statement | ROW<br>confirmed<br>update | Total asks | Total<br>statements | Total<br>confirmed<br>updates |
|---------------|-----------|------------------|---------------------------|-------------|------------------|---------------------------|-------------|------------------|----------------------------|------------|---------------------|-------------------------------|
| Governance    | 0         | 0                | 0                         | 7           | 2                | 1                         | 4           | 2                | 2                          | 11         | 4                   | 3                             |
| Products      | 8         | 3                | 3                         | 24          | 10               | 5                         | 7           | 2                | 2                          | 39         | 15                  | 10                            |
| Accessibility | 2         | 1                | 0                         | 3           | 0                | 0                         | 2           | 1                | 1                          | 7          | 2                   | 1                             |
| Marketing     | 2         | 2                | 1                         | 8           | 3                | 1                         | 4           | 1                | 1                          | 14         | 6                   | 3                             |
| Lifestyles    | 0         | 0                | 0                         | 1           | 0                | 0                         | 0           | 0                | 0                          | 1          | 0                   | 0                             |
| Labeling      | 2         | 1                | 0                         | 3           | 0                | 0                         | 2           | 1                | 1                          | 7          | 2                   | 1                             |
| Engagement    | 1         | 0                | 0                         | 3           | 0                | 0                         | 0           | 0                | 0                          | 4          | 0                   | 0                             |
| Fortification | 4         | 0                | 0                         | 3           | 0                | 0                         | 2           | 0                | 0                          | 9          | 0                   | 0                             |
| BMS           | 3         | 0                | 0                         | 0           | 0                | 0                         | n/a         | n/a              | n/a                        | 3          | 0                   | 0                             |
| Total         | 22 (23%)  | 7<br>(24%)       | 4<br>(22%)                | 52<br>(55%) | 15<br>(52%)      | 7<br>(39%)                | 21<br>(22%) | 7<br>(24%)       | 7<br>(39%)                 | 95         | 29                  | 18                            |
|               | 3 EU (179 | %) companies     |                           | -           | 0%) companie     | s                         |             | (33%) compa      | nies                       |            |                     |                               |

| 3 EU (17%) companies     | 9 US (50%) companies     | 6 ROW (33%) companies    |
|--------------------------|--------------------------|--------------------------|
| 23% of asks              | 55% of asks              | 22% of asks              |
| 24% of statements        | 52% of statements        | 24% of statements        |
| 22% of confirmed updates | 39% of confirmed updates | 39% of confirmed updates |

Note: 2 companies didn't engage and a further 2 didn't make any notable statements during engagement.

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| Number of companies in each region                             | EU<br>3 | US<br>9 | ROW<br>6 | Total<br>18 | %   |
|--|---------|---------|----------|-------------|-----|
| Company makes public ATNI statement                            | 3       | 4       | 3        | 10          | 56% |
| Company shared ATNI results internally                         | 3       | 3       | 2        | 8           | 44% |
| Company shared ATNI results with Board/Executive               | 2       | 2       | 1        | 5           | 28% |
| Company acknowledged that ATNI impacted its policies/practices | 3       | 3       | 3        | 9           | 50% |

• ATNI is mentioned by 16 different companies across documents/websites in: Annual Reports, Corporate Responsibility Reports, Press Releases, Web Pages ...

## 16 Index companies publicly mention ATNI (as of Feb 2020)



| lestle  | Danone  |  | Ajinomoto  |   |  |  |
|---|---|--|--|---|--|--|
| Our performance in leading indices<br>We are not driven by awards and recognitic<br>but we're proud to have our sustainability e<br>and achievements acknowledged by world<br>leading ratings and rankings agencies:  | forts breastfeeding for the first six months and<br>continued breastfeeding up to two years and<br>beyond, combined with the safe introduction of   | Grupo Bimbo  | The Group's Rank   | king in the 2018 Access to Nutrition Index (<br>The ATNI is a nutrition access index developed by the Acc<br>independent non-profit organization based in the Netherla<br>companies' efforts to address global nutrition issues. Cur<br>selected by ATNF are included in the index, and the Aiinoi  | cess to Nutrition Foundation (ATNF), an<br>ands, to objectively evaluate and improv<br>rently, 22 leading global food companie |  |
| Image: Second | global policy that prohibits the advertising and<br>promotion of infant formula for infants aged<br>0-6 months, even if permitted by local laws.<br>In countries classified as "higher-risk countries",<br>we have voluntarily extended our advertising and<br>promotion prohibition up to twelve months of<br>age, which often goes beyond local legislation.<br>To ensure that our policy is effectively<br>implemented, an independent third party | ATNI (Access to Nutrition Index)<br>The evaluation performed by ATNI and<br>tion Index regarding the strength of ou<br>gy has led us to improve our actions, of<br>practices, and performance to have a<br>ence our consumers so they may ach<br>styles and balanced diets.  | ur H&W strate-<br>commitments,<br>a positive influ-                                  | selected by ATNF are included in the index, and the Ajinomoto Group was ranked 14th in the<br>ranking announced in May 2018 (15th in 2016).<br>Campbell  Participation in the Access to Nutrition<br>Index assessment, which ranks the<br>world's largest food companies on their<br>efforts in tackling nutrition challenges.<br>Campbell uses the report to help inform<br>nutrition strategy and best practices in<br>policy development, transparency and<br>communication on nutrition issues. |  |  |
| Every two years, Kellogg participates in the<br>comprehensive Access to Nutrition Index that<br>objectively assesses the contribution the private<br>sector makes to addressing global nutrition challe<br>in 2018, we increased our score from #10 to #8<br>in the overall, global ranking of food and beverage<br>companies.  | Corporate strategy, management and governance related to nutrition     Formulation and delivery of appropriate, affordable and accessible products     And the company's positive influence on consumer choice and behaviour, through nutrition informat<br>stakeholder engagement.     What were we recognised for in the latest ranking     Among the key factors that wan recognition were our consistent focus on health and nutrition in the UR  | by the 2018 Access to Nutrition Index (ATNI) U.S.<br>Spotlight Index, which rates the 10 largest food<br>companies in the U.S. Conagra Brands leads<br>the Product Profile ranking, which is based on<br>the Health Star Rating nutrient profiling criteria.<br>According to the report, Conagra Brands was<br>estimated in the Product Profile to generate<br>44 percent of 2016 sales from healthy products<br>(having a Health Star Rating of 3.5 or more) and<br>32 percent from products that meet World Health<br>Organization Euro criteria for marketing to children.<br>Conagra | We were rank<br>manufactures<br>goal of the Act<br>diets and a re-<br>obesity and ur | <b>Nutrition Index™ (ATNI)</b><br>ed 17 <sup>th</sup> out of 22 global food and beverage<br>s in the 2018 Access to Nutrition Index™ (ATNI). The<br>cess to Nutrition Indexes is to facilitate improved<br>duction of the serious global problems of both   | ACCESS TO<br>NUTRITION<br>INDEX <sup>M</sup>   |  |
| 2018/2019 Corporate Responsibility Report<br>Engagement Analysis - Extern   | 18  | dex is a new global initiative that evaluates food a   | nd beverage manuf  | Mondelez  | K Gordo  |  |



| Investor Expectations on Diet<br>& Nutrition                          | <ul> <li>Hold companies to account</li> <li>Aligns investors 'asks' of companies</li> <li>Unifies engagement, makes it clearer and more impactful</li> </ul>  |
|---|---|
| Investor Secretariat on<br>Nutrition                                  | <ul> <li>Supports and reduces burden on investors</li> <li>Improves engagement effectiveness</li> <li>Should develop strategies to encourage supporting investors to play a more active role in engagement</li> </ul> |
| Raise profile of ATNI and<br>nutrition across the financial<br>sector | <ul> <li>Propagate nutrition as both a material and social issue</li> <li>Grow investor signatory numbers and assets</li> </ul>   |



- ATNI is strongly committed to working with investors, as highly influential stakeholders that can substantially amplify ATNI's impact.
- 2018- 2019 engagement provides a good foundation for future collaborative engagement
- ATNI recently secured funding from DFID to provide additional support to investors - reduce burden on investors, and to increase the reach and effectiveness of collaborative engagement.



ATNI is setting up an investor secretariat in 2020 that will:

- Develop and launch a set of Investor Expectations on Diets, Nutrition and Health (likely linked to the N4G Summit)
- Build support for the Investor Expectations among institutional investors globally.
- Facilitate investors' engagement and research on nutrition through a dedicated investor portal.
- Take on the organization and administration of investors' engagement related to ATNI's Indexes
- Develop a 'strategy ladder' for steps investors can take with non-responsive companies. e.g. AGM questions, filing resolutions, criteria for divestment etc.



### **Improving nutrition for all**

Driving the private sector's performance on healthy, affordable diets.

#### **Access to Nutrition Foundation**

Arthur van Schendelstraat 650 3511 MJ Utrecht The Netherlands +31 (0)30 230 56 48 info@accesstonutrition.org www.accesstonutrition.org