

Collaborative Engagement by ATNI's Investor Signatories: 2018 - 2019

External report May 2020

Context

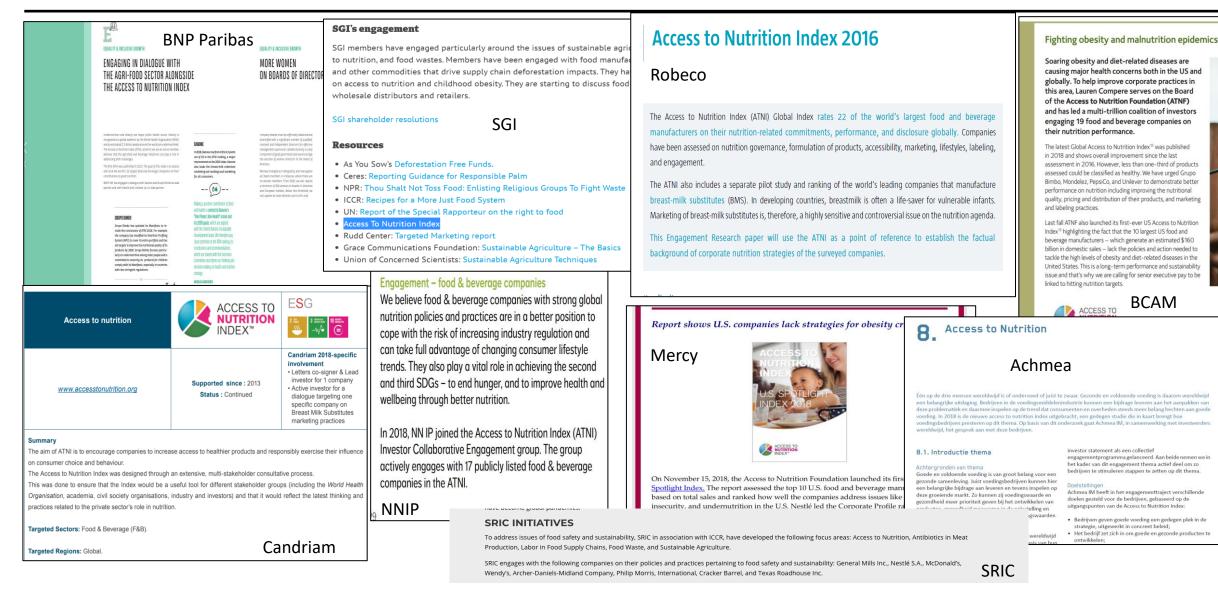


- ATNI data greatly improves the transparency of food and beverage companies' approach to nutrition.
- One of ATNI's key stakeholder groups is institutional investors, who use ATNI data in their investment analysis and engagement with food and beverage companies.
- In 2013, ATNI created an investor statement and invited investors to become signatories to the statement, thereby pledging their support of ATNI.
- ATNI now has 70 investor signatories representing over US\$ 7.5 trn supporting the investor statement
- Investors engage with Index companies using ATNI scorecards, data and Index reports; some engage on a oneto-one basis with companies; others engage collaboratively.

- ATNI's specialist knowledge is offered to investors via investor briefings and regular webinars.
- ATNI supports investors in their engagement with preengagement meeting calls and agenda preparation.
- An investor sits on the ATNF board.

32 investors publicly acknowledge use of ATNI for engagement and analysis

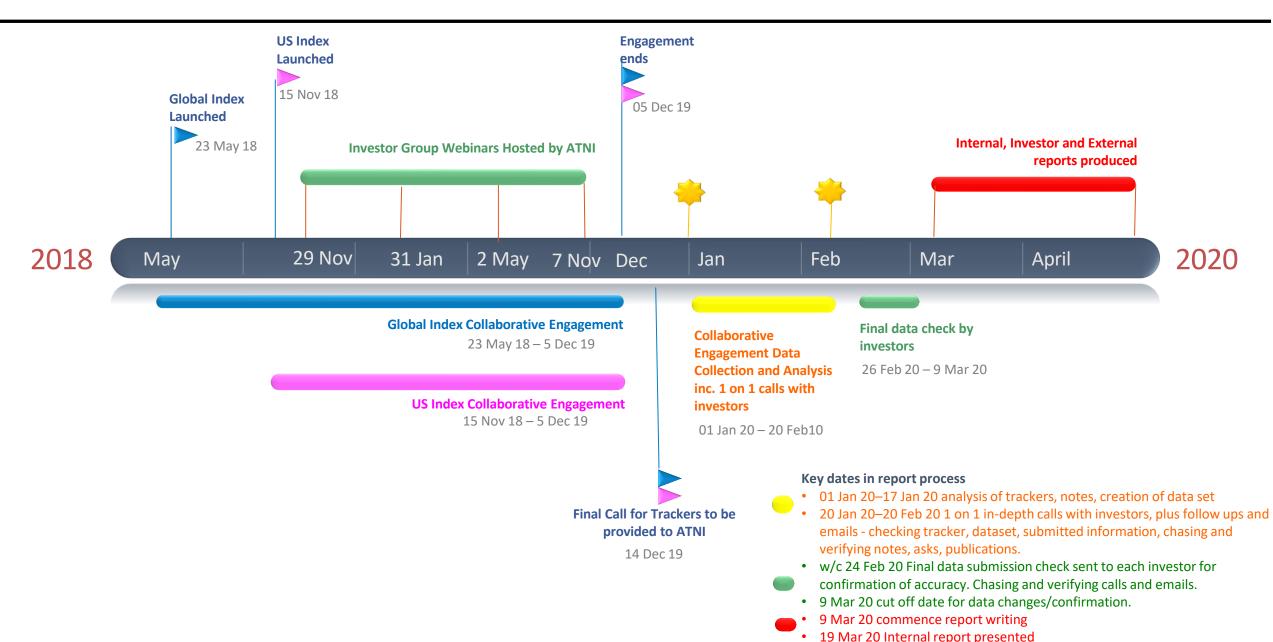




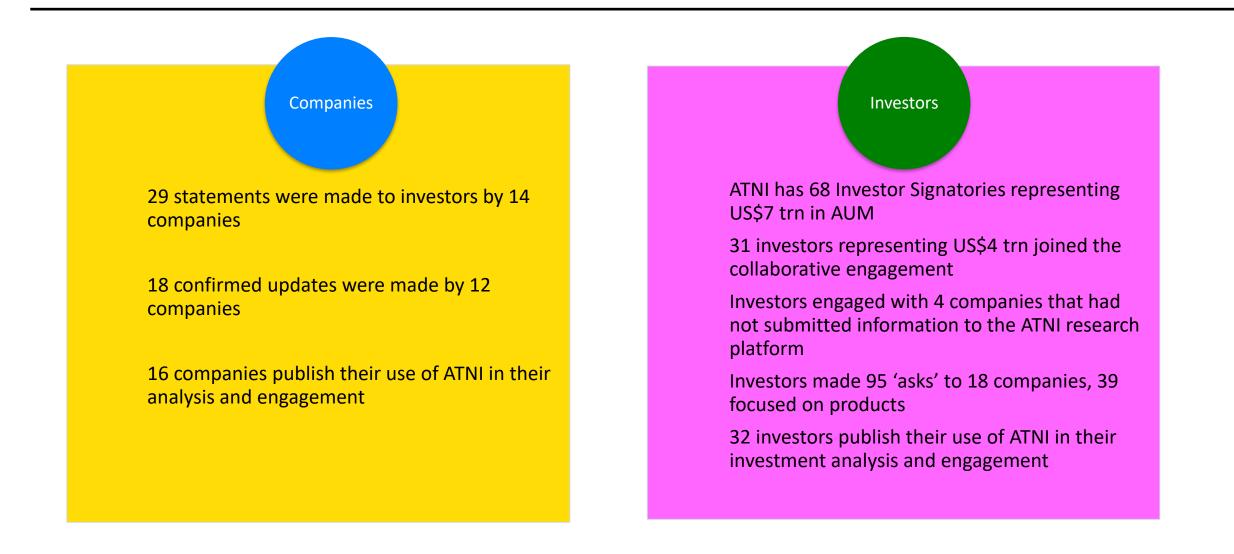
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Engagement & evaluation process











	ESG/Materiality/risks and opportunities	Thematic approach (food/nutrition)	Social/Access Issue lens
6 EU investors	5	1	5
5 US investors	0	3	4
11 Total	5	4	9

- 5 of the 6 EU investors categorise nutrition as a material risk/opportunity for the F&B sector and embed it in ESG and/or mainstream analysis
- 9 investors categorise nutrition as a Social/Access issue, 3 of which also consider it to be material, and 3 address it as a theme.
- 2 investors don't categorise nutrition as a Social/Access issue though both consider nutrition to be a key ESG theme.
- 1 investor considers nutrition to be material, takes a thematic approach and views it through a social lens

Companies asks by investors, statements and confirmed updates by region and category

	EU asks	EU statements	EU confirmed update	US asks	US statements	US confirmed update	ROW asks	ROW statement	ROW confirmed update	Total asks	Total statements	Total confirmed updates
Governance	0	0	0	7	2	1	4	2	2	11	4	3
Products	8	3	3	24	10	5	7	2	2	39	15	10
Accessibility	2	1	0	3	0	0	2	1	1	7	2	1
Marketing	2	2	1	8	3	1	4	1	1	14	6	3
Lifestyles	0	0	0	1	0	0	0	0	0	1	0	0
Labeling	2	1	0	3	0	0	2	1	1	7	2	1
Engagement	1	0	0	3	0	0	0	0	0	4	0	0
Fortification	4	0	0	3	0	0	2	0	0	9	0	0
BMS	3	0	0	0	0	0	n/a	n/a	n/a	3	0	0
Total	22 (23%)	7 (24%)	4 (22%)	52 (55%)	15 (52%)	7 (39%)	21 (22%)	7 (24%)	7 (39%)	95	29	18
	3 EU (179	%) companies		-	0%) companie	s		(33%) compa	nies			

3 EU (17%) companies	9 US (50%) companies	6 ROW (33%) companies
23% of asks	55% of asks	22% of asks
24% of statements	52% of statements	24% of statements
22% of confirmed updates	39% of confirmed updates	39% of confirmed updates

Note: 2 companies didn't engage and a further 2 didn't make any notable statements during engagement.

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Number of companies in each region	EU 3	US 9	ROW 6	Total 18	%
Company makes public ATNI statement	3	4	3	10	56%
Company shared ATNI results internally	3	3	2	8	44%
Company shared ATNI results with Board/Executive	2	2	1	5	28%
Company acknowledged that ATNI impacted its policies/practices	3	3	3	9	50%

• ATNI is mentioned by 16 different companies across documents/websites in: Annual Reports, Corporate Responsibility Reports, Press Releases, Web Pages ...

16 Index companies publicly mention ATNI (as of Feb 2020)



lestle	Danone		Ajinomoto			
Our performance in leading indices We are not driven by awards and recognitic but we're proud to have our sustainability e and achievements acknowledged by world leading ratings and rankings agencies:	forts breastfeeding for the first six months and continued breastfeeding up to two years and beyond, combined with the safe introduction of	Grupo Bimbo	The Group's Rank	king in the 2018 Access to Nutrition Index (The ATNI is a nutrition access index developed by the Acc independent non-profit organization based in the Netherla companies' efforts to address global nutrition issues. Cur selected by ATNF are included in the index, and the Aiinoi	cess to Nutrition Foundation (ATNF), an ands, to objectively evaluate and improv rently, 22 leading global food companie	
Image: Second	global policy that prohibits the advertising and promotion of infant formula for infants aged 0-6 months, even if permitted by local laws. In countries classified as "higher-risk countries", we have voluntarily extended our advertising and promotion prohibition up to twelve months of age, which often goes beyond local legislation. To ensure that our policy is effectively implemented, an independent third party	ATNI (Access to Nutrition Index) The evaluation performed by ATNI and tion Index regarding the strength of ou gy has led us to improve our actions, of practices, and performance to have a ence our consumers so they may ach styles and balanced diets.	ur H&W strate- commitments, a positive influ-	selected by ATNF are included in the index, and the Ajinomoto Group was ranked 14th in the ranking announced in May 2018 (15th in 2016). Campbell Participation in the Access to Nutrition Index assessment, which ranks the world's largest food companies on their efforts in tackling nutrition challenges. Campbell uses the report to help inform nutrition strategy and best practices in policy development, transparency and communication on nutrition issues.		
Every two years, Kellogg participates in the comprehensive Access to Nutrition Index that objectively assesses the contribution the private sector makes to addressing global nutrition challe in 2018, we increased our score from #10 to #8 in the overall, global ranking of food and beverage companies.	Corporate strategy, management and governance related to nutrition Formulation and delivery of appropriate, affordable and accessible products And the company's positive influence on consumer choice and behaviour, through nutrition informat stakeholder engagement. What were we recognised for in the latest ranking Among the key factors that wan recognition were our consistent focus on health and nutrition in the UR	by the 2018 Access to Nutrition Index (ATNI) U.S. Spotlight Index, which rates the 10 largest food companies in the U.S. Conagra Brands leads the Product Profile ranking, which is based on the Health Star Rating nutrient profiling criteria. According to the report, Conagra Brands was estimated in the Product Profile to generate 44 percent of 2016 sales from healthy products (having a Health Star Rating of 3.5 or more) and 32 percent from products that meet World Health Organization Euro criteria for marketing to children. Conagra	We were rank manufactures goal of the Act diets and a re- obesity and ur	Nutrition Index™ (ATNI) ed 17 th out of 22 global food and beverage s in the 2018 Access to Nutrition Index™ (ATNI). The cess to Nutrition Indexes is to facilitate improved duction of the serious global problems of both	ACCESS TO NUTRITION INDEX ^M	
2018/2019 Corporate Responsibility Report Engagement Analysis - Extern	18	dex is a new global initiative that evaluates food a	nd beverage manuf	Mondelez	K Gordo	



Investor Expectations on Diet & Nutrition	 Hold companies to account Aligns investors 'asks' of companies Unifies engagement, makes it clearer and more impactful
Investor Secretariat on Nutrition	 Supports and reduces burden on investors Improves engagement effectiveness Should develop strategies to encourage supporting investors to play a more active role in engagement
Raise profile of ATNI and nutrition across the financial sector	 Propagate nutrition as both a material and social issue Grow investor signatory numbers and assets



- ATNI is strongly committed to working with investors, as highly influential stakeholders that can substantially amplify ATNI's impact.
- 2018- 2019 engagement provides a good foundation for future collaborative engagement
- ATNI recently secured funding from DFID to provide additional support to investors - reduce burden on investors, and to increase the reach and effectiveness of collaborative engagement.



ATNI is setting up an investor secretariat in 2020 that will:

- Develop and launch a set of Investor Expectations on Diets, Nutrition and Health (likely linked to the N4G Summit)
- Build support for the Investor Expectations among institutional investors globally.
- Facilitate investors' engagement and research on nutrition through a dedicated investor portal.
- Take on the organization and administration of investors' engagement related to ATNI's Indexes
- Develop a 'strategy ladder' for steps investors can take with non-responsive companies. e.g. AGM questions, filing resolutions, criteria for divestment etc.



Improving nutrition for all

Driving the private sector's performance on healthy, affordable diets.

Access to Nutrition Foundation

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